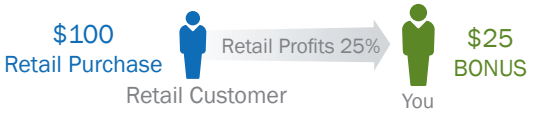
dōTERRA® Compensation Plan

Retail Profit

Independent Product Consultants earn 25% profit on the purchases made by their Retail Customers.

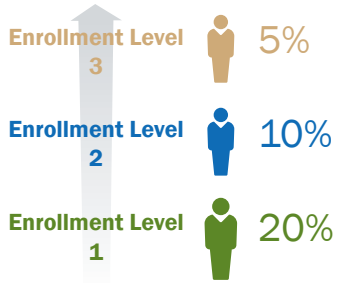


Preferred Member Sponsor Bonus

Independent Product Consultants earn up to 25% on the PV from purchases made by preferred members.

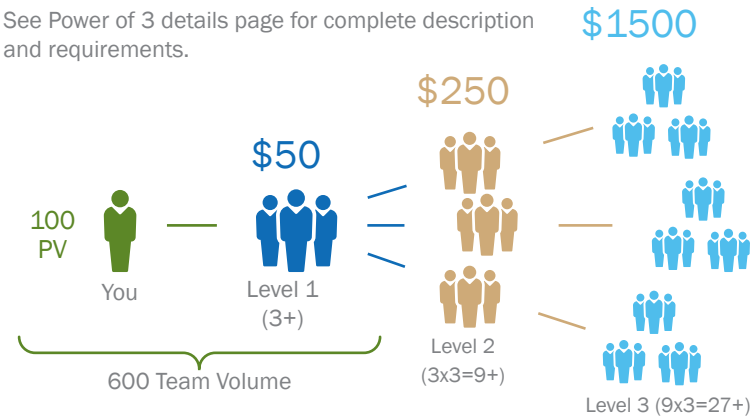
Fast Start Bonus (Paid Weekly)

Paid on New Enrollee volume for their first 60 days. Enroller must have a 100 PV Loyalty Rewards order to participate.



Power of 3™ Team Bonus (Paid Monthly)

See Power of 3 details page for complete description and requirements.



Unilevel Organizational Bonus (paid monthly on compressed organizational volume)

Paid as Title	Consultant	Manager	Director	Executive	Elite	Premier	Silver	Gold	Platinum	Diamond	Blue Diamond	Presidential Diamond
Monthly PV	50	100	100	100	100	100	100	100	100	100	100	100
Monthly OV	*	500	1,000	2,000	3,000	5,000	*	*	*	*	*	*
Qualified Legs*	*	*	*	*	*	2	3	3	3	4	5	6
Leg Requirements	*	*	*	*	*	Executive	Elite	Premier	Silver	Silver	Gold	Platinum
Level 1	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Level 2		3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
Level 3			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 4				5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 5					6%	6%	6%	6%	6%	6%	6%	6%
Level 6						6%	6%	6%	6%	6%	6%	6%
Level 7							7%	7%	7%	7%	7%	7%
Dynamic Compression												

3% Infinity Performance Pools (paid monthly on total company volume)		Leadership Performance Pool			Diamond Performance Pool		
Performance Pool Shares: Earn additional shares for each new personally enrolled Elite (Leadership Performance Pool) or Premier (Diamond Performance Pool) †	# of shares	1	5	10	1	2	3
		1+	1+	1+	1+	1+	1+
		2%			1%		

3% Diamond Pools (paid monthly on total company volume)		Diamond Pool	Blue Diamond Pool	Presidential Diamond Pool
Blue Diamond & Diamond Rank Shares: Earn additional shares for each new personally enrolled Premier † Presidential Diamond Rank Shares Earn additional shares for each new personally enrolled Silver†	# of shares	3	3	3
		1+	1+	1+
		1%	1%	1%

*Legs must be personally enrolled. † Must be first-time qualifiers, unlimited shares. See company policies for details.

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